

1403241



ACTION PLAN

Workshopping and Strategy Planning

QAL

1 Day Workshop + Report + Meeting to Unpack Report with Managers -
Delivered before 30 July 2024



Leadership on Purpose

Leadership under Pressure

Leading with Perspective

The Outcomes - High Goals

Generally:

The Technical Superintendents and Managers would like to better understand their OPEs and how they can support the OPEs to become more influential in their communications.

To achieve this the Technical Superintendents and Managers will need to spend a day workshopping how the 'Setting up for Success' Workshops and Coaching sessions were received, the facilitators experience of the communication styles within the group and what might motivate the OPEs to further develop their communication skills, so that the OPEs can become influential communicators.

Conversational notes and actions will be captured during the workshop and developed into a report and unpacked with the Technical Managers so that it can be rolled out as an action plan.



Moving the needle in your favour

"Supporting QAL's Superintendents and Managers to plan a strategy forward that will support the OPEs to become more influential!"

Specifically:

- To gain feedback from Technical Services Superintendents on what they are observing and have heard following the 'Setting up for Success;' workshops and coaching
- For Technical Services Superintendents and Managers to learn from the facilitator's experience of the communication styles that were observed during the program
- To workshop what might motivate the OPEs to become more influential and how the Superintendents and Managers can support the OPEs
- The capture of conversation and actions and develop an action plan
- A session with the Technical Services Managers to unpack the report

Achieving these outcomes will completely upgrade your OPEs and Superintendents engagement, and your departmental culture.



With a focus on QAL values and organisation culture

The Program - High Focus

01

Workshopping & Planning Strategy Program Development

Tailored to QAL

- Developed based on planning discussions and finalised in conjunction with Ros Dalton
- Designed to support OPEs and the Superintendents
- Psychologically safe process

02

Workshopping & Planning Strategy Program Delivery

Delivered over 1.5 Days before 30 July, 2024

- Energy, Engagement, Enterprise Thinking
- To ensure the workshop and strategy session achieves its purpose
- Review and reconfirm the team charter and strategy

03

Workshopping & Planning Strategy Program Close outs

Within 2 working days of the workshop

- To provide QAL with an overview of the outcomes of the program, including all information developed including a report they can take to QAL
- To provide details of any actions completed during the program
- To discuss the success of the program, and way forward

The Investment - High Value

WHAT	WITH	INVESTMENT
Full Day Workshop <ul style="list-style-type: none"> • Development • Delivery • Conversation Capture 	8am - 4pm - Date TBC <ul style="list-style-type: none"> • 3 Technical Superintendents • 2 Managers • Energy evaluation Other Superintendents welcome	\$9,000*
Reporting and Review of Strategy <ul style="list-style-type: none"> • Report Developed • Unpack report and strategy 	Within 2 days of Workshop - Date TBC <ul style="list-style-type: none"> • 2 Managers • 1.5-hour meeting to unpack strategy 	
Workshop Venue and Catering	Optional - Invoiced at cost	\$600*

* All investments are exclusive of GST

Investments exclude estimate for venue and catering

(These can be on charged at cost if required - no mark up)

\$9,600 *

The Case Studies - High Results



“Having just finished a 2-day workshop with Anton, I can honestly say that I have learned more about myself in the past 2 days than I have in the previous 2 years.

I would highly recommend TGG and their approach to training, and I will most definitely be looking into more coaching with these guys in the near future!”
— The Aussie Cuttler



“Unreal couple of days mate. Really enjoyed it. Everyone needs to attend this or something similar in their lives. Keep up the great work.”
— Angus Wilson



“I loved the engagement Anton gave to all parties and how the whole team had real feedback to help understand each situation and how so many different workplaces all face the same challenges. I also loved the guest speaker.”



“I would like to express a personal thank you to Anton and Ally for the training they delivered. It was not only interesting and valid; I now have a better insight into the emotional side of the way we cope differently under pressure. This will assist me in the way I approach a situation and respond to gain the desired result with all stakeholders.”



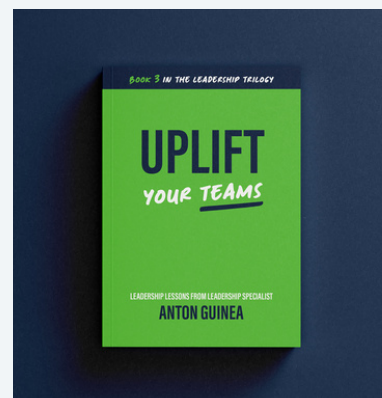
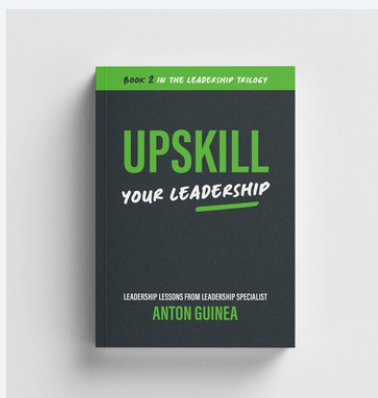
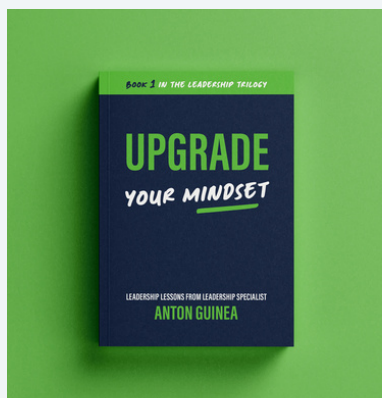
“What I loved the most is the way that experiences from the group were drawn upon and discussed to bring life to the presentation. Contemporary research was used and Anton was across key concepts, modern research, and simplicity concepts for learners.”

The Inclusions - High Value

Inclusions About the program

- 01** A planning meeting to tailor the workshops content, to ensure it is on point and fit for purpose
- 02** A 1-day workshopping and planning a strategy for the Superintendents to support the OPEs become more influential
- 03** A report and strategy developed following the workshop
- 04** A 1.5-hour session with the Technical Managers after the workshop to provide QAL with an overview of the program, unpack the report and strategy as well as details of any observations during the workshop
- 05** A professional and private webpage link that provides notes, reports, surveys, photos and any other relevant materials that you can distribute to your Superintendents and OPEs and Superintendents team (resources)
- 06** A free copy of Anton's book 'Give your Life Direction' And an electronic versions of (provided by a link): A 21-Day Gratitude Journal
- 07** An energetic and engaging workshop program that encourages enterprise thinking

Anton's Latest Books



The Facilitator - High Expertise



ANTON GUINEA

Helping to develop
leaders since 2005!

Anton Guinea, one of our expertly trained professionals and an experienced local facilitator, will take charge of the process of supporting you, and your teams, through the leader training process.

Anton is an international keynote speaker, he is a **leadership and people skills expert**, who is a qualified Resilience Coach, with a degree in Human Resources Management and Psychological Science.

Anton has been conducting training workshops since 2005 and has worked with organisations around Australia and the world.

His programs are built around energy, engagement and enterprisethinking. Anton will develop a process to engage your team members and get them thinking differently – **guaranteed**.

It is not just the workshop experience that will make a difference to your team growth process; it is the before and after support (that is second to none) that will ensure the entire process is one that adds value and is one to remember.

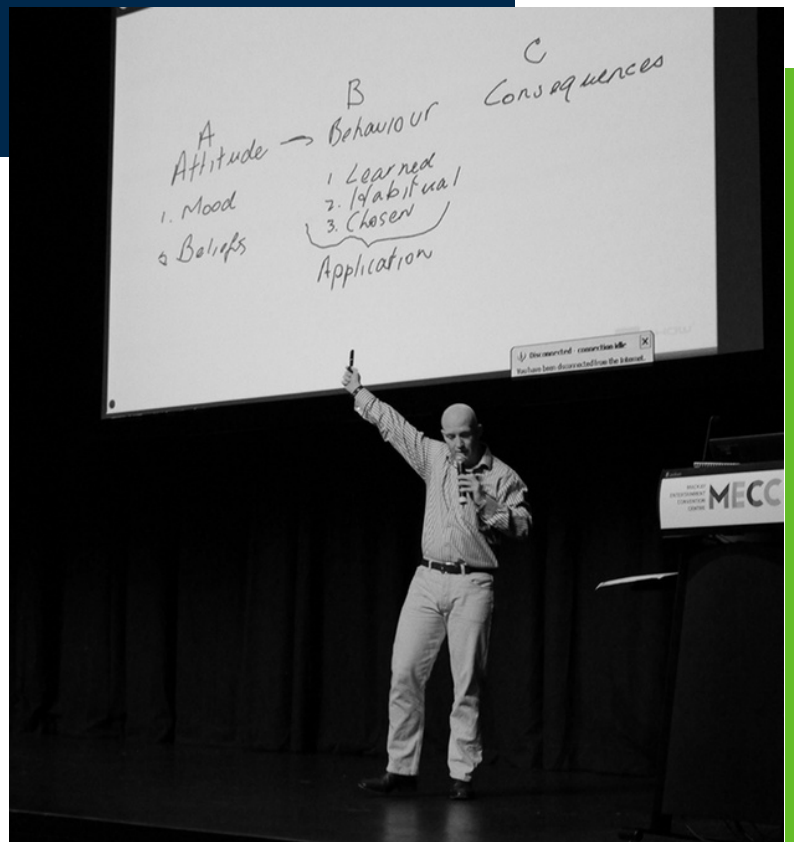
About The Guinea Group

Since 2005, the Guinea Group has supported leaders in understanding the importance of **relationship building**, to develop **amazing communication skills**.

Our individualised and **tailored training and coaching programs** are delivered with **energy, engagement and enterprise thinking**.

We have worked with Government Officials, CEOs, heavy industry workers and employees from a wide range of industries in **Australia and overseas**.

We are advocates for personal development, emotional intelligence and psychological safety. Our programs are based around these three key elements, and our clients get over 19 years of experience, a Business Degree in HR, a Science Degree in Psychology, an NLP Master Practitioner and much more.



Other Services - Highly Varied

People Development

- Leader coaching and mentoring programs
- Employee and safety surveying
- DISC Profiling
- Employee engagement and empowerment
- Team building (and coach the coach training)
- Employee coaching and development
- Team Management Systems Profiling

Workshop Facilitation

- Goal setting workshops
- Risk assessment workshops
- Problem solving (RCA and defect elimination workshops)
- Issue resolution through Mediation
- Idea generation workshops
- HSE alignment workshops
- SWOT Analysis and business planning workshops

Performance Development

- Business strategy and business process
- Procedure and system implementation
- Change management strategies
- System performance review and optimisation
- Business team and individual performance review and support
- Systems leadership strategies

Please see the TGG Capability Statement for more information on our services, and the **TGG Difference!**

“

I START WITH THE PREMISE
THAT THE FUNCTION OF
LEADERSHIP IS TO
PRODUCE MORE LEADERS,
NOT MORE FOLLOWERS.

-RALPH NADER

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 THE GUINEA GROUP