

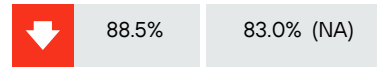
# 'Let's TALK About It'

“

“People are respectable only as they respect.”

– Ralph Waldo Emerson

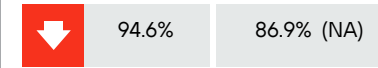
## Key Metrics: June 2024



NPS



75.0%



CSI



92.5%



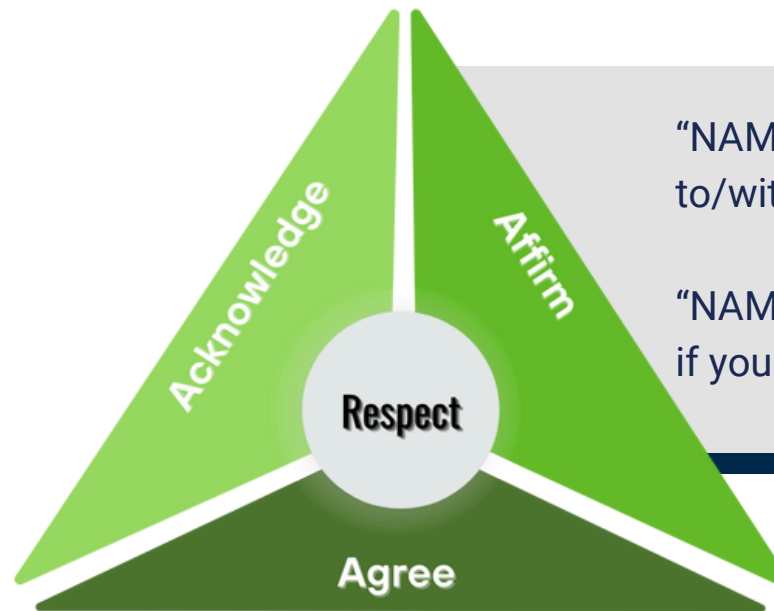
EIG



65.0%

## June: Respect

- It is not 'Us and Them'
- Why and how should we respect our customers
- Reflect and process information positively – with tact



“NAME, I would like to support you to/with x ...”

“NAME, I would like to support you if you would like the support ...”

# BRT SALES TEAM - 2024 VISION

## 'Let's TALK About It'



Calmness



# EASY!

## STOCK

### STEPS

ONE FOOT IN FRONT OF THE OTHER



Balance

Improve knowledge in the finance & sales industry

Personally

- Travel!!!
- run 5km
- be more organized + use calendar
- Book of lead

motivate efficiency positivity



## We Love Locals

