



 THE GUINEA GROUP

Building a High Performing Team

With DISC Profiling

NAME:

DATE:

FIRST THINGS FIRST...



ABOUT YOU



ABOUT ME



ABOUT US

BEFORE WE START...

8 10 12

WORKSHOP SLIDES

4

WHAT DO YOU HOPE TO GET OUT OF THIS SESSION?



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5

IN OTHER WORDS..



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NOTES / REFLECTION

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6

"HIGH ACHIEVEMENT ALWAYS TAKES PLACE IN THE FRAMEWORK OF HIGH EXPECTATIONS"



Charles Kettering

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7



SAYING "THANK YOU" ...

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NOTES / REFLECTION

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WORKSHOP SLIDES

DISC OVERVIEW – Page 4 9



DOMINANCE **INFLUENCE** **STEADINESS** **CONSCIENTIOUSNESS**

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DISC THEORY 9



DOMINANCE

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NOTES / REFLECTION

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DISC THEORY 9



INFLUENCE

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DISC THEORY 9



STEADINESS

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NOTES / REFLECTION

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WORKSHOP SLIDES

10



SELF-AWARENESS

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11



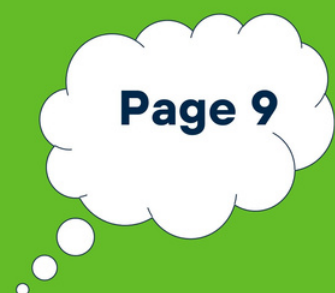
"Knowing yourself is the beginning of all wisdom"

ARISTOTLE

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NOTES / REFLECTION

12



Page 9

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13



ACTIVITY 1

Reflect on what your DISC means

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NOTES / REFLECTION

ACTIVITY




Reflect on what your DISC means, what you have learnt about yourself?

A large area with horizontal dotted lines for writing.

WORKSHOP SLIDES

14



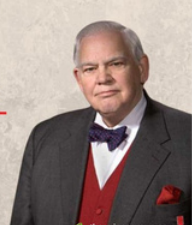
OTHERS-AWARENESS

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15

“The art of communication is the language of leadership.”

- James Humes



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NOTES / REFLECTION

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16

Page 13

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17

ACTIVITY 2

Reflect on what your DISC means



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NOTES / REFLECTION

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ACTIVITY



Reflect on what your DISC means, what you have learnt about yourself?

A large area for writing with horizontal dotted lines.

WORKSHOP SLIDES

18



**MAKE
COMMUNICATION
MORE **PRODUCTIVE****

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19



**WHAT DO
YOU NEED
TO TELL
OTHERS?**

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NOTES / REFLECTION

20



Page 15

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21



ACTIVITY 3

**Reflect on
what your
DISC means**

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NOTES / REFLECTION

ACTIVITY



Reflect on what your DISC means, what you have learnt about yourself?

A large rectangular area with a light green background and horizontal dotted lines for writing.

WORKSHOP SLIDES



NOTES / REFLECTION

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NOTES / REFLECTION

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WORKSHOP SLIDES

BACK TO YOU.. 27



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28



**OBSERVATION
COMES
BEFORE ACTION**

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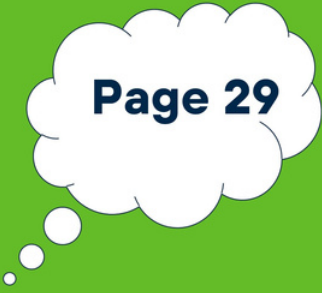
NOTES / REFLECTION

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29



Page 29

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30



- Lock it in
- Can't be unwritten
- Make it happen

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NOTES / REFLECTION

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NOTES / REFLECTION

A large rectangular area with a light green background, intended for notes or reflections. It is ruled with horizontal dotted lines.

NOTES / REFLECTION

A large area for notes or reflection, featuring a light green background and horizontal dotted lines for writing.



ANY QUESTIONS? WE'RE HERE TO HELP

We exist to support leaders to upgrade their mindset, upskill their leadership, and uplift their teams, to create psychologically safe and high performing teams!

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