

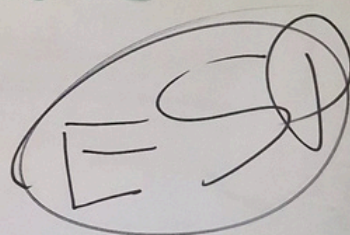
Out of 10 11

①

8 9 9 11 10 10 8 6 9.5
— 10.5 — 9.5 — + — 9
— Teams Pumping —

7.5 "Know it going
somewhere good"

(Exp.) +
Happy place



(Emot. Cont.)

DISC - Snitas

② 75%

9, 13, 15, 19, 29

- TP.
- Doer, than dreamer
 - Roll up sleeves
 - Urgent - Top
 - Offer ideas
 - Ack. others
 - Ideas & opinions
 - People friendly
 - Change
 - New Ideas

SIN

Finding
the right
platform

Learn
Feel Safe

① ②

H N
OK / D

G: Organisation - Need

C: Time for quantity ③

A: L B E, high standards

K: Analysis of info

B: Adaptable ! ⑧

→ R: An all rounder ! + Default to I

L: Relationships +

Big Picture

M: Collaborative +
listener. (Talk)

L: D: Confident, decisive,
Action Orient.

L: 'Optimistic' + Relationships
+ -

A: Indep. & hard working, ^{Risks} Road

S: 'Time' to explore blocks
Navigate

B: Facts, stories, connect,
Influence

(Intent)

④

* Manipulate

* Influential

Persuasion

Beh.

Actions.
• Engage with people
(5)

• Impactful / HLA
• Intentional

Outcomes - Outcome
- Impact -

• Intentional Activity

• vs Methodology

Not HLA - Timesheets

Activities vs leverage Milestones

SPSP

Targeting - understand

- Upskilling social sector
- Understanding barriers to training
- Understanding community & sector data!

(Sharing)

- Transparency of outcomes

Collaborative (Make the work visible)

> Community voice / Trust (Stories)

WHEN

> What is sufficient? (To decide on transition)

> Zoom in & Zoom out

Gap

(A): Checklist Right data

⑦

Who is
the
Hero?

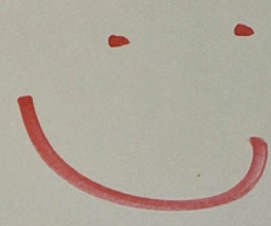
←

How are you
showing up?

—

1 word:

8

- Insightful
- Informative
- Do, Do, Do  
- Anticipatory
- Vibe • Refining
- Pumping • Helpful
- Reflective • Thankful
- Inspired • Purposeful

Development of data hubs

• Understand W/B & trends

• Initiative measurement
(req) Leverage points.

→ Bring opps to Gladstone

• to enable the work 'VOC'
for the community

- Collect, Cleanse &
analyse data Respond to
For the community need
Cross correlation
to understand

- Community engagement &
working group! C, C, A.

- Collaborate, Advocate, Connect
- Shared decision making