

Wayne Nelson gives himself
Shares knowledge

(Blood diamonds) Supportive ①

Dylan - Dad

Yellowstone

Mark - John Murphy

Act of Veto Communicator
Knowledge

Parents · work ethic

Murder, Killer Family

Gerard Butler

Colin Burke

ER
Real life

Glebe-5
Admirable
Self Sacrificer
Innovator
No judgement

Ison Howe

(2)

Supreme Commander

manage teams

Peoples Lives

Insight

Saving
Pt Ryan

Steven Berlett

Considered

Early 2 - Seckie Robertson

Gareth Evans

Wisheries

Justin Coleman

team focussed

To kill a mocking Bird
Roots

Nelson Mandela

Inspire

Visionary

2

Inuictus

Richie McCaus

Anton Grueca

Inspire

Motivate

VISIONARY

Leading from
front

Inspiring

Ideas

- communication

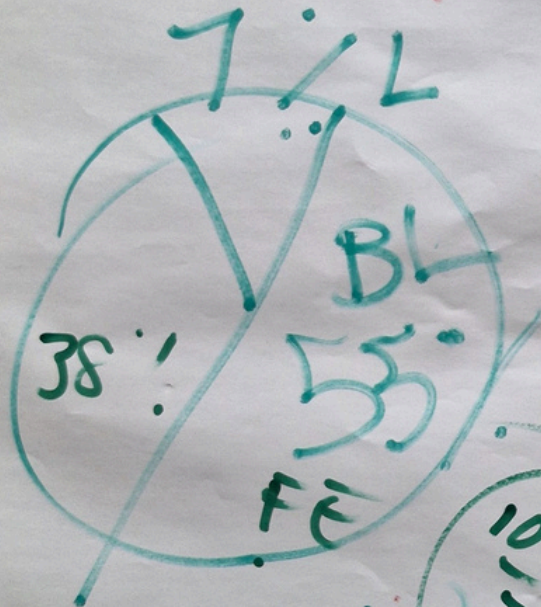
Trusting the Journey

Tone ^{Get back} Time!
Weak points

Sell the Idea

Development

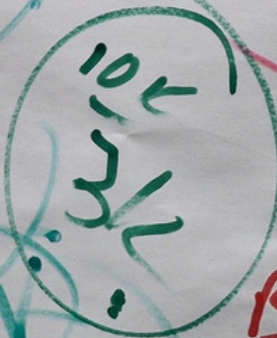
Right message



with Right Intent

understanding

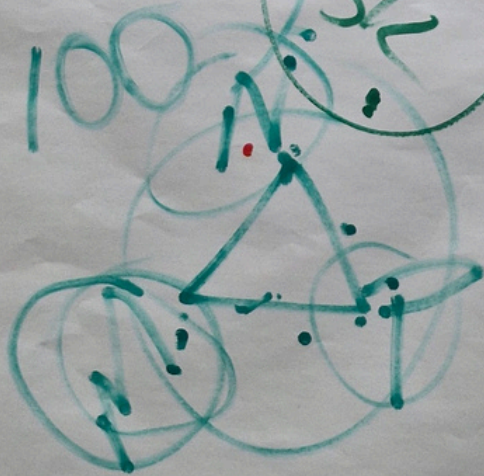
Your style & others



Assertive

Bringing the gloss

Bring People on the Journey



From others

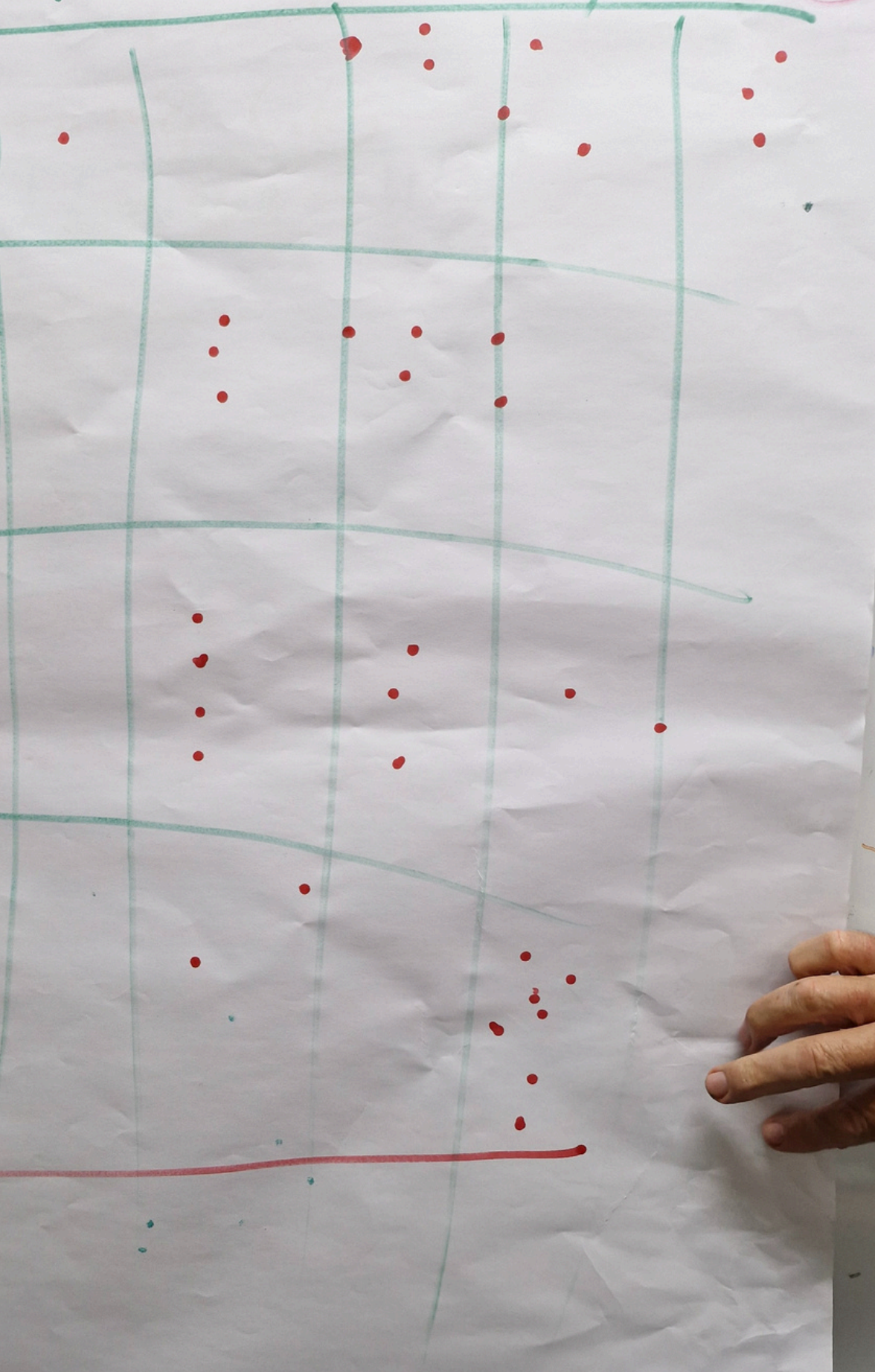
1 2 3 4 5

L

E

✓
→ A

D



Winning Jobs

Enhancing Lives



Why: I believe: Why?

- Like to Learn

Further Career

- Good Quality

Challenge

Networking

- accomplishment

Challenge

Problem Solving

Knowledge Sharing

Good Environment - rewards

Supporting People & Guiding

Respect their views

Leaving it better than you found it

Better Life

Feel Proud made a difference

A K. c B

A

B

Behaviour

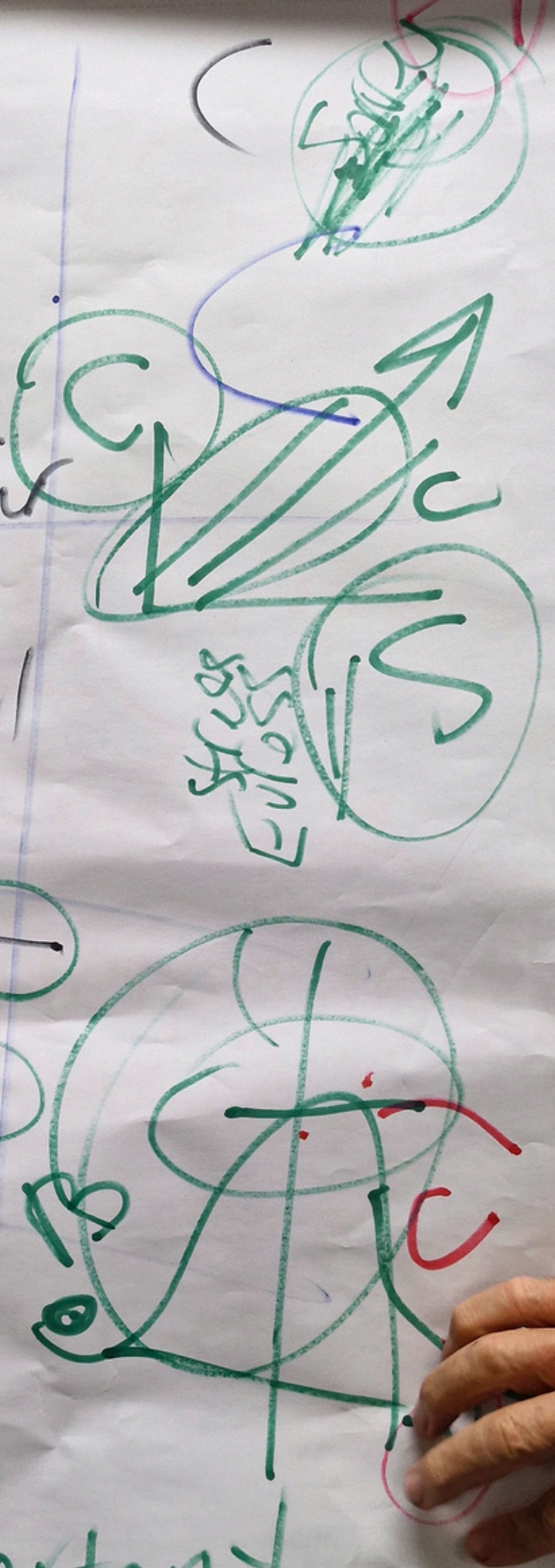
B → Habitual

Name (EI)
E

You matter

Listen

"Person more important than the role!"



110
8, 9, 9, 7, 8, 10, 7.5, 5
7, 9!

Frustration,
Excitement, Pride

Anxious, Excited
Fear

+
- Happy, optimistic, Respected
anxiety Value

"Sleep well during
the storm"

PPPPPP
Priority

US

Acte.

BU
DE.S

I

IS/C/Sic 90%

CS

C.S

SI, Sc

90%

DSI

IS

ID / 70

99%

CD

TC

CS/CS1

80%

CS

ICSD

CS/SC

70

CID

DCS

cd/SC

100%

CIS

CS

CS/SC

700%

• Assertive

- Eye Contact!
- Raise to tone - Volume -
- Sound confident

- Closed statements
 - Questions



Open!

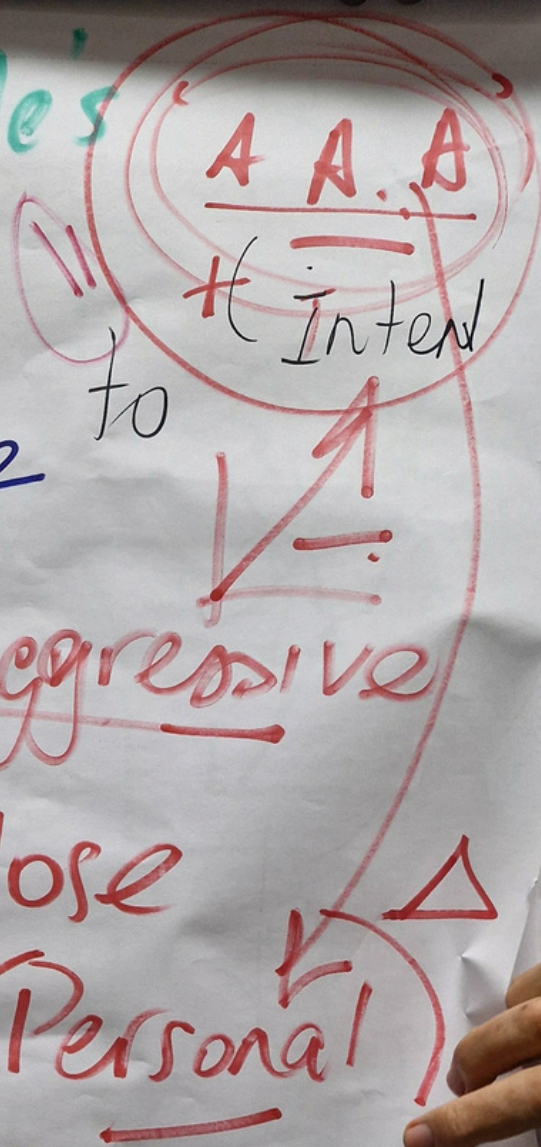
• Manage people's personalities

• Different ways to communicate ²

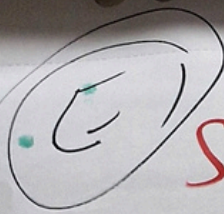
• Assertive not aggressive
• "Integrity"

• Lose control = lose the debate (Personal)

• Person before the role!



DG 'E1'



Self
Knowit

Social



①

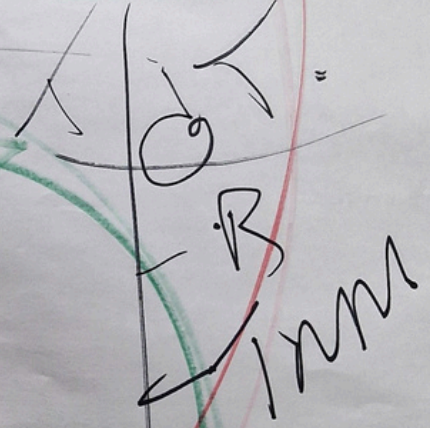
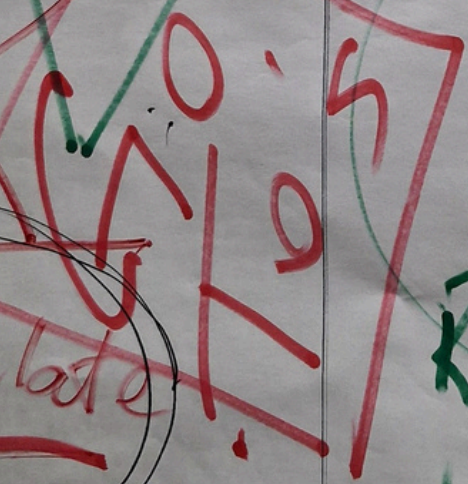


* Threat!

②

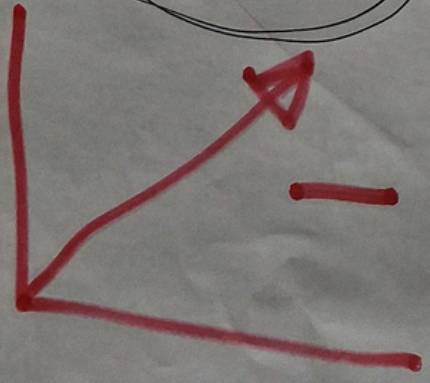
④

Trigger

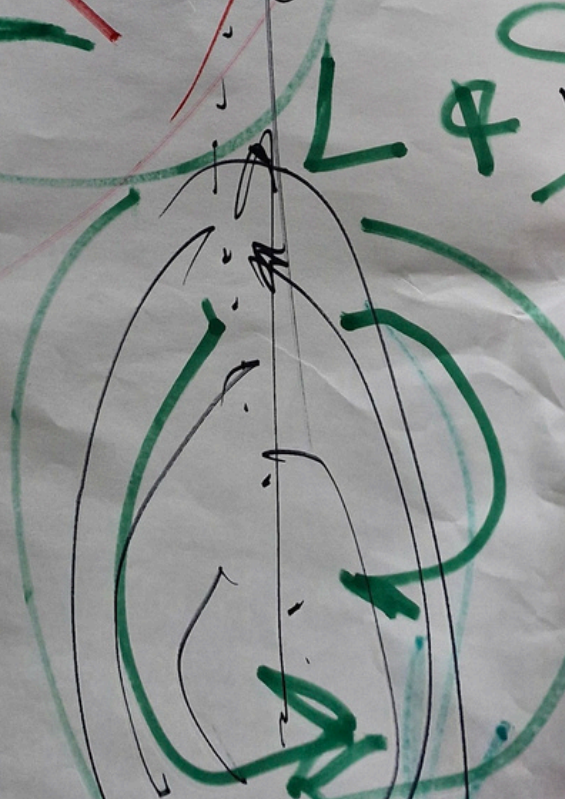


Regulate

Risk



Loop



Be yourself

(13)

Dont take it home
Let it go.

Right Culture!!

Time 4 the Team!!

Safe Space 4 the Team

Embrace Change

Positive Manipulation / Influence.

Thanks
Billy

Psyc Safety

Language

14

• Come & see me!

• I'm still on the phone

- The conversation doesn't end

Culture

- Inclusion
- Learner
- Contribution
- Challenge

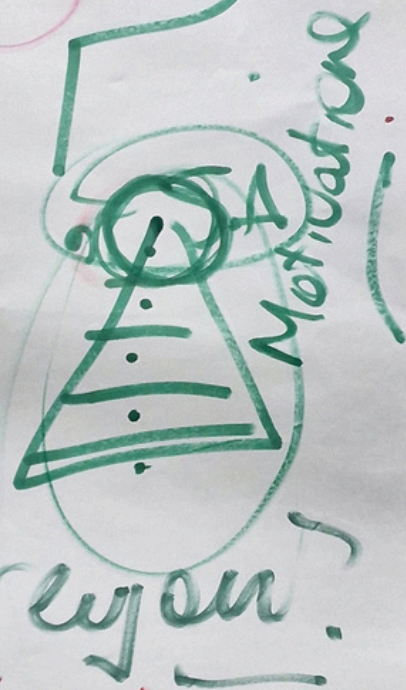
✓

Challenges:

- Self-doubt \leftrightarrow Confidence
- Overwhelming
- Workload
- Communication: Talking to & not
- Consistently, value time
(Discipline)
- Aligning priorities
(with manager)
- Meeting, exceeding
expectation.

- Get a
Feel for the Game!

- Value the person
- Out of 10, how are you?
- How did you enjoy today



T/T Leadership
↳ Move their focus

- ↳ More opportunity
- ↳ Step up
- ↳ Responsibility

- Trust! Appreciation
Acknowledged

- Thanks Gary! ☺

Make it a Safe
Playground

Leader no Title Some
gravitate to the Energy

Give & Take

Look after yourself 1st

Prepwe to take on other things

Only as good as your leader

How you speak to your team

Doing it instead of giving it lip

Be Aware of your environment

Health is Wealth



Celeste Headlee ^{De-engage} pay attention

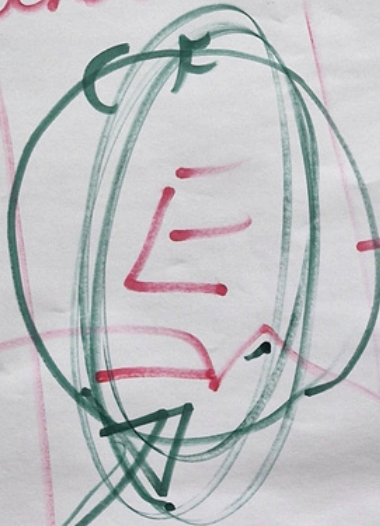
1. Be present! Don't multi-task
(Know your limits.
2. ~~Self~~ Don't Perfidicate (8)
3. Open ended questions!
4. Say I don't know! W, W, H, W; W
5. Lot it go! ...
Not about you
6. Don't equate (compare)
Relate
7. Don't repeat
8. Stay out of the weeds!
9. Listen to learn, not to respond!
10. Be brief, be sincere, be sear
11. Prepared to be amazed!

"Seem stupid, not confirm it"

• I understand...

CF

~~A~~



'Guilt'

CF

Sym.

Natural

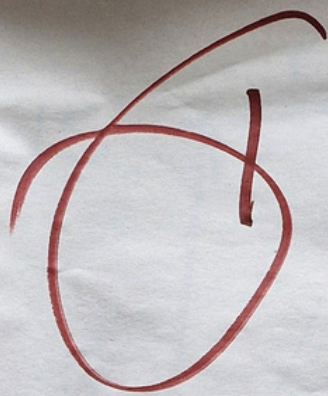
~~Acco~~
Accept

How
you
value

I agree
and...

→ but

Standard
Maintain
Attain



20

① Doing the right thing!

② Even on night shift!

③ Keep your word!

Accept

7

①

Transferred
Trust
Runs

Credit

US

②

②

②

⑦

S

C

D

③

Reasonable
Person
Test

Trust
Respect ✓

Position

Title

→ Person

1 word:

- Engaging
- Educational
- Fantastic
- Great

Funk

22

Jazz-
hands

- Invigorating
- Informational
- Positive

