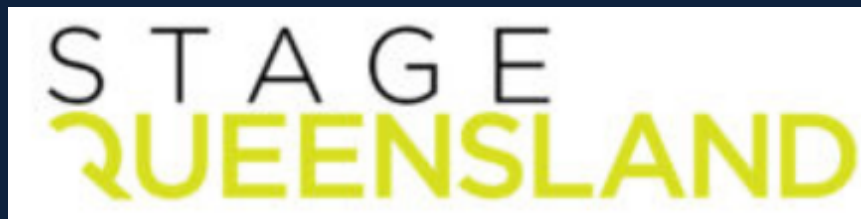


#2211241



THE GUINEA GROUP

In partnership with



Present

Keynote & Leadership Workshop

Leadership on Purpose

Leadership Under Pressure

Leadership with Perspective

The Outcomes - High Goals

Generally:

This program has been tailored specifically for Technical Managers at Stage Queensland, aiming to enhance their leadership skills through practical professional development workshops. It includes essential training on the Work Health and Safety (Psychosocial Risks) Amendment Regulation 2022, preparing them to navigate the complexities of technical and stage management within their roles.

Given the diverse operating environment in which Stage Queensland Technical Managers work, it is crucial for them to access targeted best practice leadership training that fosters both internal collaboration and external relationships.

The Leadership Workshop is crafted to empower Technical Managers to develop visionary insights, improve strategic thinking, and excel in effective communication. The emphasis is on fulfilling their leadership responsibilities while maintaining a standard of ethical and responsible leadership to inspire and guide their teams.



**Moving the needle
in your favour**

“Supporting Stage Queensland's Technical Managers to Uplift, Upskill & Upgrade their Leadership Styles”

Specifically:

- 01 Psychosocial Safety - Managing Hazards**
Providing the knowledge and the skills to become sector leaders creating and managing effective workplace protocols
- 02 Leadership Under Pressure**
Developing a high level of conscious control, care factor, and courageous leadership and decision-making
- 03 How to Have Tough Conversations**
Enhancing interpersonal relationships within working groups and managing communication in all directions
- 04 Public Speaking - Elevator Pitch**
Building confidence to initiate and engage with stakeholders and communicate in a professional and polished manner



With a focus on Stage Queensland's values and organisation culture

The Program - High Focus

01

3 Key Steps to Implementing Psychosocial Guidelines

Tailored to the National WH&S (Psychosocial Risks) Amendment Legislation 2022:

- Educate yourself and your team
- Assess and audit your current work environment
- Develop a comprehensive business action plan

02

Leadership Under Pressure

Learn how to lead under pressure, including:

- How to apply the LEAD process
- Why emotional control is the key skill for all business leaders
- What care factor and empathetic leadership really mean
- How to make good decisions, even under pressure

03

How to Have Tough Conversations

Using the Process of the 3 C's, which include being:

- Controlled (dealing with fear)
- Conversational (being facilitative and engaging)
- Credible (being believable and trustworthy)

04

Public Speaking - Elevator Pitch

Speaking with influence, including:

- The essentials of presentation development including how to use slides properly
- The delivery techniques of expert presenters
- A clear understanding that presenting is about the audience not the speaker

The Investment - High Value

WHAT	WITH	INVESTMENT
<p>50 Minute Interactive Keynote</p> <ul style="list-style-type: none"> • <i>Physical Safety</i> • <i>Psychological Safety</i> • <i>Energise Audience</i> <p><i>Gladstone Entertainment Centre</i></p>	<p>February 3rd 2.15pm - 3.05pm</p> <p>Preparation and delivery of Anton’s safety message that is delivered with energy, engagement and enterprise thinking, so that it inspires and motivates</p>	<p>\$7,500*</p>
<p>4 x 2hr Workshop Sessions</p> <ul style="list-style-type: none"> • <i>4 elements listed above</i> • <i>Approx 80 Stage QLD Delegates</i> <p><i>Gladstone Entertainment Centre</i></p>	<p>Times and Dates to be finalised</p> <ul style="list-style-type: none"> • Session Workbooks • Networking Opportunities <p>Optional 1 x 1on1 Coaching Session on the day of each Workshop Session for any participant</p>	<p>4 x \$3,000*</p>
		<p>\$500* (30 mins) (Normally \$1,500)</p>

* All investments are exclusive of GST

** Catering or venue hire not included

\$19,500**

The Case Studies - High Results



“Having just finished a 2-day workshop with Anton, I can honestly say that I have learned more about myself in the past 2 days than I have in the previous 2 years.

I would highly recommend TGG and their approach to training, and I will most definitely be looking into more coaching with these guys in the near future!”
— The Aussie Cuttler



“What I loved the most is the way that experiences from the group were drawn upon and discussed to bring life to the presentation. Contemporary research was used and Anton was across key concepts, modern research, and simplicity concepts for learners.”



“I loved the engagement Anton gave to all parties and how the whole team had real feedback to help understand each situation and how so many different workplaces all face the same challenges. I also loved the guest speaker.”



“I would like to express a personal thank you to Anton and Ally for the training they delivered. It was not only interesting and valid; I now have a better insight into the emotional side of the way we cope differently under pressure. This will assist me in the way I approach a situation and respond to gain the desired result with all stakeholders.”

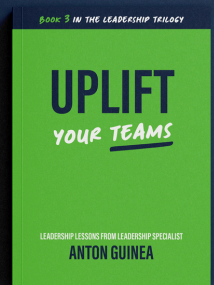
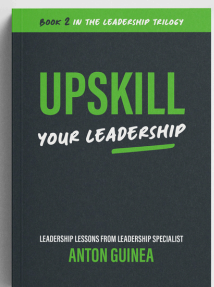
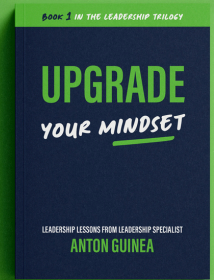


“Unreal couple of days mate. Really enjoyed it. Everyone needs to attend this or something similar in their lives. Keep up the great work.”
— Angus Wilson

The Inclusions - High Value

Inclusions About the program

- 01** A planning discussion to make minor updates to the workshops content, to ensure it is on point and fit for purpose
- 02** 4 Hour Workshop Sessions in The Gladstone Entertainment Centre Conference Room with a approximately 80 attendees
- 03** Interactive multimode delivery with power point presentations with hard copy of slides and detailed workbooks, prizes and giveaways
- 04** A close out meeting after the program to provide Stage Queensland with an overview of the program, details of any observations during the program and to discuss a way forward
- 05** A free hard copy of one of Anton's books
And an electronic versions of (provided by a link):
 - A 21-Day Gratitude Journal
 - eBook's written by Anton
- 06** A professional and private webpage link that provides notes, surveys, photos and any other relevant materials that can be used to document the success of the program
- 07** An energetic and engaging workshop program that encourages enterprise thinking



**THIS PROGRAM
IS DESIGNED TO
HELP BUSINESS
LEADERS:**



**MAKE A
DIFFERENCE**



**HAVE MORE
INFLUENCE**



**SEE OTHERS
SUCCEED**



**BUILD A STRONG
CULTURE**



**BE THEIR
BEST SELF**

The Facilitator - High Expertise



ANTON GUINEA

Helping to develop
leaders since 2005!

Anton Guinea, one of our expertly trained professionals and an experienced local facilitator, will take charge of the process of supporting you, and your teams, through the leader training process.

Anton is an international keynote speaker, he is a **leadership and people skills expert**, who is a qualified Resilience Coach, with a degree in Human Resources Management and Psychological Science.

Anton has been conducting training workshops since 2005 and has worked with organisations around Australia and the world.

His programs are built around energy, engagement and enterprise thinking. Anton will develop a process to engage your team members and get them thinking differently – **guaranteed**.

It is not just the workshop experience that will make a difference to your team growth process; it is the before and after support (that is second to none) that will ensure the entire process is one that adds value and is one to remember.

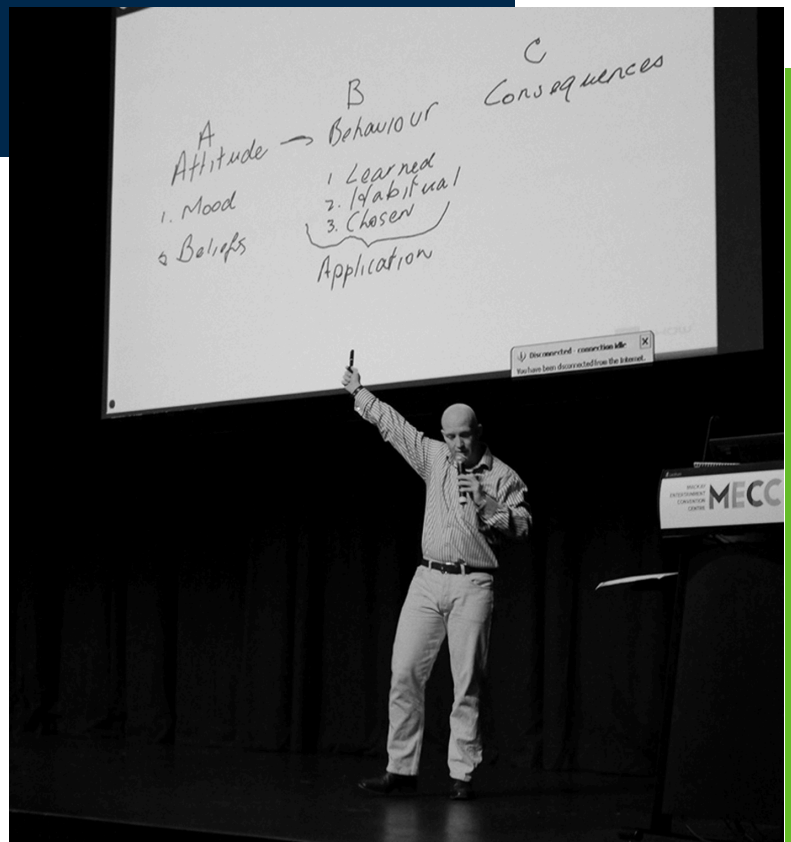
About **The Guinea Group**

Since 2005, the Guinea Group has supported leaders in understanding the importance of **relationship building**, to develop **amazing communication skills**.

Our individualised and **tailored training and coaching programs** are delivered with **energy, engagement and enterprise thinking**.

We have worked with Government Officials, CEOs, heavy industry workers and employees from a wide range of industries in **Australia and overseas**.

We are advocates for personal development, emotional intelligence and psychological safety. Our programs are based around these three key elements, and our clients get over 19 years of experience, a Business Degree in HR, a Science Degree in Psychology, an NLP Master Practitioner and much more.



Other Services - Highly Varied

People Development

- Leader coaching and mentoring programs
- Employee and safety surveying
- DISC Profiling
- Employee engagement and empowerment
- Team building (and coach the coach training)
- Employee coaching and development
- Team Management Systems Profiling

Workshop Facilitation

- Goal setting workshops
- Risk assessment workshops
- Problem solving (RCA and defect elimination workshops)
- Issue resolution through Mediation
- Idea generation workshops
- HSE alignment workshops
- SWOT Analysis and business planning workshops

Performance Development

- Business strategy and business process
- Procedure and system implementation
- Change management strategies
- System performance review and optimisation
- Business team and individual performance review and support
- Systems leadership strategies

Please see the TGG Capability Statement for more information on our services, and the **TGG Difference!**

Discussion Notes

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Discussion Notes

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I START WITH THE PREMISE
THAT THE FUNCTION OF
LEADERSHIP IS TO
PRODUCE MORE LEADERS,
NOT MORE FOLLOWERS.

-RALPH NADER

ABN: 83 116 111 543



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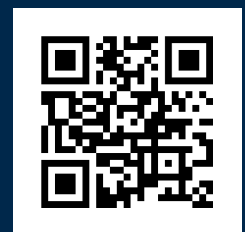
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THE GUINEA GROUP