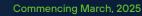


# **ACTION PLAN**

Leadership Development Program
3 x 2 Hour Workshops
Plus 1:1 Coaching





🖊 THE GUINEA GROUP

Leadership on Purpose

Leadership under Pressure

Leading with Perspective

## The Outcomes - High Goals

#### Generally:

Diggerman Training is looking to upgrade their business values, and their organisational culture.

By supporting the leaders of the organisation, and helping them to be part of the process, to help the leaders get buy in from all trainers in the organisation.

With a focus on Quality, Safety, Student-Focus and Team-First (QSST).

Which requires one key skill - to be great at **Leadership on Purpose!** 

In short, TGG will work with Diggerman to Upgrade their leaders mindset, Upskill their leaders communication, and Uplift their teams!



Moving the needle in your favour

"Supporting your leaders personal and professional development!"



With a focus on Diggerman's values and organisation culture

#### **Specifically:**

This program will involve 3 x 2 hour training sessions, with a 1:1 coaching session prior to each session, with the content to include:

 Upgrade your Mindset; To help leaders understand the process of caring, valuing, and supporting their teams and trainees, by utilising the QSST values

Note: TGG are leadership mindset experts

 Upskill your Leadership; To support the Diggerman leaders to develop a strong organisational culture, and behaviours

Note that TGG are psychology trained and experienced

• **Uplift your Teams;** The Diggerman leaders will engage their teams and trainees in the process *Note: Anton has done over 1,200 1:1 coaching sessions* 

Learning these skills will upgrade your leaders, and your organisational culture!

## The Program - High Focus

01

# 2025 Leadership Development Program Development

Tailored to Diggerman:

- · Working with Richard Burke:
  - Plan the approach
  - Develop the strategy
  - Focus on developing the business
- Travel from Gladstone on the morning of each session
- Reducing time that leaders take out of the business

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# 2025 Leadership Development Program Delivery

Tailored to Diggerman (for 3 months - 1 session per month):

- · Each of the three sessions will include:
  - A 1:1 coaching session (1.5 hours at 13.00pm)
  - A 2 hour training session with the leaders (at 3pm)
- A close out process with learnings
- Focused on developing an upgraded Diggerman business that is values and QSST driven (with close out documents)

03

# 2025 Leadership Development Program Ongoing - Following the first 3 Sessions

A leadership coaching program (for 6 months):

- · With a weekly webinar
- 1hr fortnightly 1:1 coaching sessions (Online)
- 24/7 support
- 6 months
- DISC Profiling Assessments

# The Investment - High Value

WHAT	WITH	INVESTMENT
3 x Coaching and Training sessions, on: April (Friday the 11th) May (Friday the 16th) June (Friday the 13th) (In Noosa, QLD)	<ul> <li>1:1 Coaching with RB</li> <li>1:1 Coaching with 2IC</li> <li>1:1 Coaching with 3IC</li> <li>Training sessions following</li> </ul>	\$5,000/Session * (for 3 months)
One-on-One Coaching Fortnightly coaching sessions commence July for 6 Months including:	<ul> <li>DISC Profiling</li> <li>Weekly Webinar</li> <li>24/7 Support Tools</li> <li>Monthly Leaders Leader meeting ensures the program's success and that it meets the needs of the Coachee and the Diggerman Team</li> </ul>	\$3,000 per month * * (for 6 months)
Travel (Fuel and 3 nights accommodation)	On-charged at Cost Price Only	\$750 ***

- \* All investments are exclusive of GST
- \*\* One-on-One Coaching Invoiced Monthly
- \*\*\*Total investment includes travel expenses (on charged at cost no mark up), if and as required the plan is to drive each trip

\$33,750 \*

### The Case Studies - High Results



"Having just finished a 2-day workshop with Anton, I can honestly say that I have learned more about myself in the past 2 days than I have in the previous 2 years.

I would highly recommend TGG and their approach to training, and I will most definitely be looking into more coaching with these guys in the near future!"

— The Aussie Cuttler



"What I loved the most is the way that experiences from the group were drawn upon and discussed to bring life to the presentation.

Contemporary research was used and Anton was across key concepts, modern research, and simplicity concepts for learners."



"I loved the engagement Anton gave to all parties and how the whole leaders had real feedback to help understand each situation and how so many different workplaces all face the same challenges. I also loved the guest speaker."



"I would like to express a personal thank you to Anton and Ally for the training they delivered. It was not only interesting and valid; I now have a better insight into the emotional side of the way we cope differently under pressure. This will assist me in the way I approach a situation and respond to gain the desired result with all stakeholders."



"Unreal couple of days mate. Really enjoyed it. Everyone needs to attend this or something similar in their lives.

Keep up the great work."

- Angus Wilson

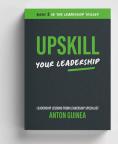
# The Inclusions - High Value

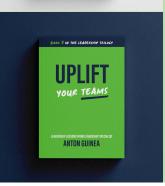
#### The Books - High Detail

#### About the program

About the program	
01	A planning meeting to tailor the program content, to ensure it is on point and fit for purpose
02	3 x coaching and training sessions for the Diggerrman leaders to help them be better at leading the organisational culture
03	12 by up to 1 hour coaching sessions, one on one – online sessions - focused on the leader's goals, the program goals, and the leader's DISC profile
04	6 review sessions (approx. 30 min) with the leader's leader, to ensure that the coaching is aligned with organisations strategic vision, and the leader's leader expectations
	A close out meeting after the program to provide
05	Diggerman with an overview of the program, including any documentation developed during the sessions
06	A professional and private webpage link that provides notes, surveys, photos and any other relevant materials that you can distribute to your leaders (resources)
07	Energetic and engaging training and coaching sessions that encourage enterprise thinking







# The Process - High Ease



# The Facilitator - High Expertise



Anton Guinea, one of our expertly trained professionals and an experienced facilitator, will take charge of the process of supporting you, and your leaders, through the leader training and coaching process.

Anton is an international keynote speaker, he is a **leadership and people skills expert**, who is a qualified Resilience Coach, with a degree in Human Resources Management and Psychological Science.

Anton has personally conducted nearly 1,300 oneon-one coaching sessions with leaders across a range of industries, and he brings the experience from those sessions to his workshops and training. Anton has been conducting training workshops since 2005 and has worked with organisations around Australia and the world.

Anton's programs are built around energy, engagement and enterprise thinking. Anton will develop a process to engage your leaders members and get them thinking differently – guaranteed.

It is not just the workshop experience that will make a difference to your leaders growth process; it is the before and after support (that is second to none) that will ensure the entire process is one that adds value, and is one to remember.

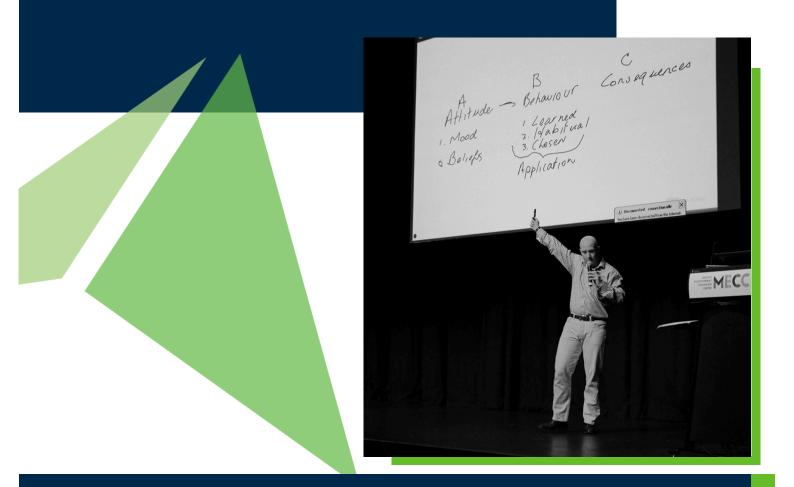
## **About The Guinea Group**

Since 2005, the Guinea Group has supported leaders in understanding the importance of relationship building, to develop amazing communication skills.

Our individualised and tailored training and coaching programs are delivered with energy, engagement and enterprise thinking.

We have worked with Government Officials, CEOs, heavy industry workers and employees from a wide range of industries in Australia and overseas.

We are advocates for personal development, emotional intelligence and psychological safety. Our programs are based around these three key elements, and our clients get over 19 years of experience, a Business Degree in HR, a Science Degree in Psychology, an NLP Master Practitioner and much more.



## Other Services - Highly Varied

#### **People Development**

- · Leader coaching and mentoring programs
- · Employee and safety surveying
- DISC Profiling
- · Employee engagement and empowerment
- leaders building (and coach the coach training)
- · Employee coaching and development
- · leaders Management Systems Profiling

#### **Workshop Facilitation**

- Goal setting workshops
- Risk assessment workshops
- Problem solving (RCA and defect elimination workshops)
- · Issue resolution through Mediation
- Idea generation workshops
- HSE alignment workshops
- SWOT Analysis and business planning workshops

#### **Performance Development**

- Business strategy and business process
- · Procedure and system implementation
- · Change management strategies
- · System performance review and optimisation
- Business leaders and individual performance review and support
- · Systems leadership strategies

Please see the TGG Capability Statement for more information on our services, and the TGG Difference!





# I START WITH THE PREMISE THAT THE FUNCTION OF LEADERSHIP IS TO PRODUCE MORE LEADERS, NOT MORE FOLLOWERS.

-RALPH NADER

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