

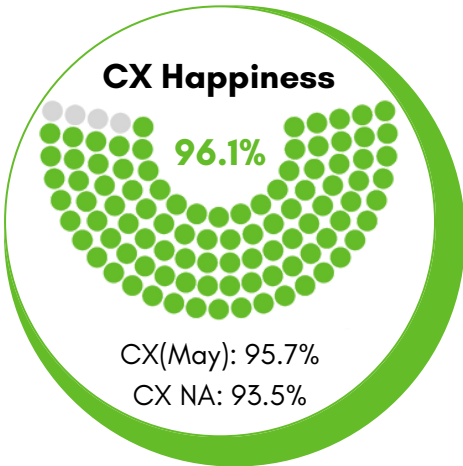
“Together
WE
Thrive”

As an all inclusive Team

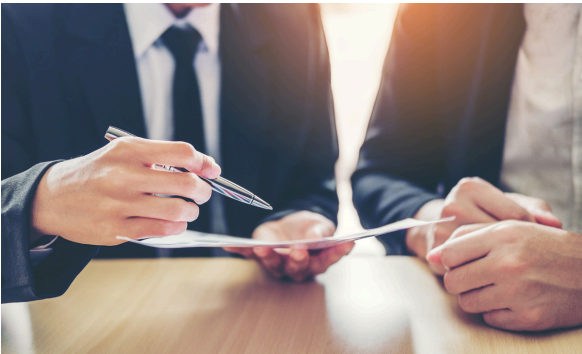


The quality of your life is the quality of your relationships. Nothing affects your leadership more than your ability to connect

– Tony Robbins



Sales Diagnostics : June 2025 (May Statistics)			
	Very Happy/Happy 100% (n=19)	Neutral	Very Unhappy/Unhappy
Finance & Insurance	11%	0	0
Vehicle Knowledge	53%	0	0
Vehicle Presentation	53%	0	0
Accessory Explanation	26%	0	0
Customer Service	74%	0	0
Communication	74%	0	0
Warranty Explanation	11%	0	0
Test Drive	32%	0	0
Trade-In Value	0	0	0
Service Explanation	21%	0	0
Vehicle Availability	58%	0	0
myToyota Connect	26%	0	0
Other	16%	0	0



Making the most
of your 1:1
meetings:

- What are your expected outcomes?
- How to be frank and courageous
- How to set clear objectives
- Taking on comments and feedback
- Closing the meeting out

BRT Sales Team – 2025 Vision

"Together
WE
Thrive"

As an all inclusive Team

We Love Locals

