## **Bill Robertson Toyota**



# "Together VE Thrive"

As an all inclusive Team

# "

We long for love," "we wish we had more time," and "we fear death"

#### - Howard Inlet

#### What is time management?

**CX(May):** 96.1% CX(NA: 93.1%

Sales Diagnostics : July 2025 (June Statistics)			
	Very Happy/Happy 96.2% (n=25)	Neutral 3.85% (n=1)	Very Unhappy/Unhappy
Finance & Insurance	48%	0	0
Vehicle Knowledge	64%	0	0
Vehicle Presentation	80%	100%	0
Accessory Explanation	56%	100%	0
Customer Service	96%	0	0
Communication	80%	0	0
Warranty Explanation	48%	0	0
Test Drive	52%	0	0
Trade-In Value	0	0	0
Service Explanation	48%	0	0
Vehicle Availability	64%	0	0
myToyota Connect	60%	0	0
Other	12%	0	0

Time management is the process of consciously planning and controlling time spent on specific tasks to increase how efficient you are. You may be familiar with setting deadlines, writing to-do lists, and giving yourself small rewards for accomplishing certain activities.

Motivating ourselves is a core part of time management – and it takes a bit of effort not only to motivate yourself but to cultivate good habits to work and live more efficiently.

To develop good routines and habits, you can start by knowing what strategies and best practices are out there. You can experiment with them in your own life to see what works for you.





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**BRT Sales Team – 2025 Vision** 



Bill Robertson Toyota | July 2025 - Sales Team (June Statistics)

